## Banville Wine Merchants

## PALA

Sardinia



Products

Soprasole Vermentino di Sardegna DOC Milleluci Nuragus di Cagliari DOC Centosere Cannonau di Sardegna DOC Oltreluna Monica di Sardegna DOC Chiaro di Stelle Rosé Isola dei Nuraghi IGT Stellato Vermentino Isola dei Nuraghi IGT Cannonau di Sardegna DOC Riserva S'Arai Isola dei Nuraghi IGT

Essentija Bovale Isola dei Nuraghi IGT Assoluto Passito Isola dei Nuraghi IGT LEADERSHIP ANCHORED IN TRADITION AND VISION Founded in 1950 in the town of Serdiana by Salvatore Pala, Pala has been synonymous with Sardinian winemaking for generations. In 2024, the estate entered a pivotal new chapter under Lia Tolaini-Banville's ownership. Already well-established in Tuscany, Lia has brought her thoughtful approach and respect for tradition to Sardinia, combining the estate's historic legacy with her focus on elevating quality and expanding its reputation globally. Her tenure marks a commitment to showcasing Sardinia's potential while preserving the authentic character of the region's wines.SARDINIA: A LAND OF UNTAMED BEAUTYSardinia's rugged, diverse terrain and ancient history are central to understanding its wines. As one of the most geologically unique regions in the Mediterranean, this island is often called a "mini-continent," with a landscape that ranges from snow-capped mountains to limestone hills and sandy shores. These conditions have nurtured native grape varieties like Vermentino, Cannonau, Nuragus, and Monica, which reflect the island's distinctive climate and culture. Sardinia's long-standing winemaking traditions and dramatic scenery create a backdrop that is as compelling as the wines themselves. SUSTAINABILITY AS A GUIDING PRINCIPLE Sardinia's natural environment lends itself to organic and sustainable viticulture, and Pala has embraced this ethos fully with an approach called lutte raisonée - reasonable sustainability? . The island's abundant sunlight, steady coastal winds, and minimal rainfall create conditions that naturally reduce the need for chemical treatments. Indigenous grape varieties, adapted to Sardinia's soils and climate, thrive with little intervention, promoting a balanced ecosystem. By prioritizing sustainability, Pala ensures healthier soils, cleaner water, and wines that reflect the purity of the region's terroir. WINES THAT SPEAK TO SARDINIA'S IDENTITY Pala's focus on native grape varieties and thoughtful winemaking practices underscores its dedication to Sardinia's heritage. The estate's Vermentino is precise and vibrant, while its Cannonau displays depth and structure, and Nuragus offers a glimpse into one of the island's oldest native grape varieties. These wines capture the complexity and character of Sardinia's unique environment, illustrating the balance between tradition and innovation that defines Pala under Lia Tolaini-Banville's leadership.

Owner: Lia Tolaini-Banville

Winery production : 360,000 bottles



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#### Total acres planted : 170 acres/68 hectares

#### Varietals planted :

Vermentino, Cannonau, Bovale, Monica, Nasco, Carignano and Nuragus

www.pala.it



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### www.banvillewine.com