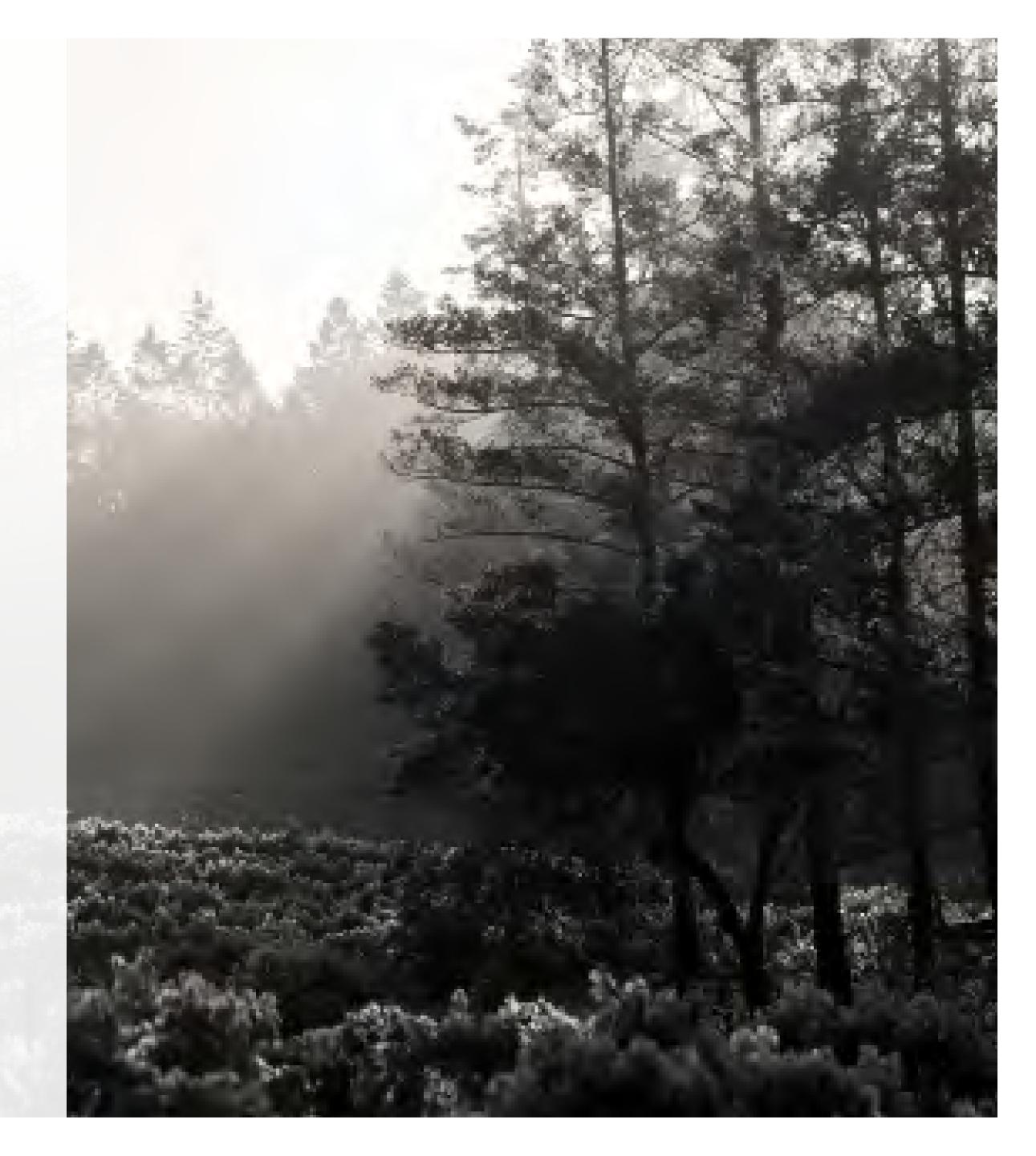


GAIL wines was founded by Island, Dan grew up bussing tables and tending vintage of wine in 2013. bars at fine dining restaurants in Providence. aspect of the industry.

With the support and encouragement of his winemaker Dan O'Brien. A native of Rhode mentors over the years, Dan produced his first

Today, Dan makes eponymous wines His early love of wine unfolded into a sommelier in memory of his late mother, Gail, with an career, taking him from Boston to San Francisco. adventurous California spirit and a nod to From stocking restaurants to managing wineries European tradition. Everything is grown in Napa and Sonoma, Dan has worked in every and produced in the Sonoma Valley, a place she would have considered paradise.

THE HISTORY



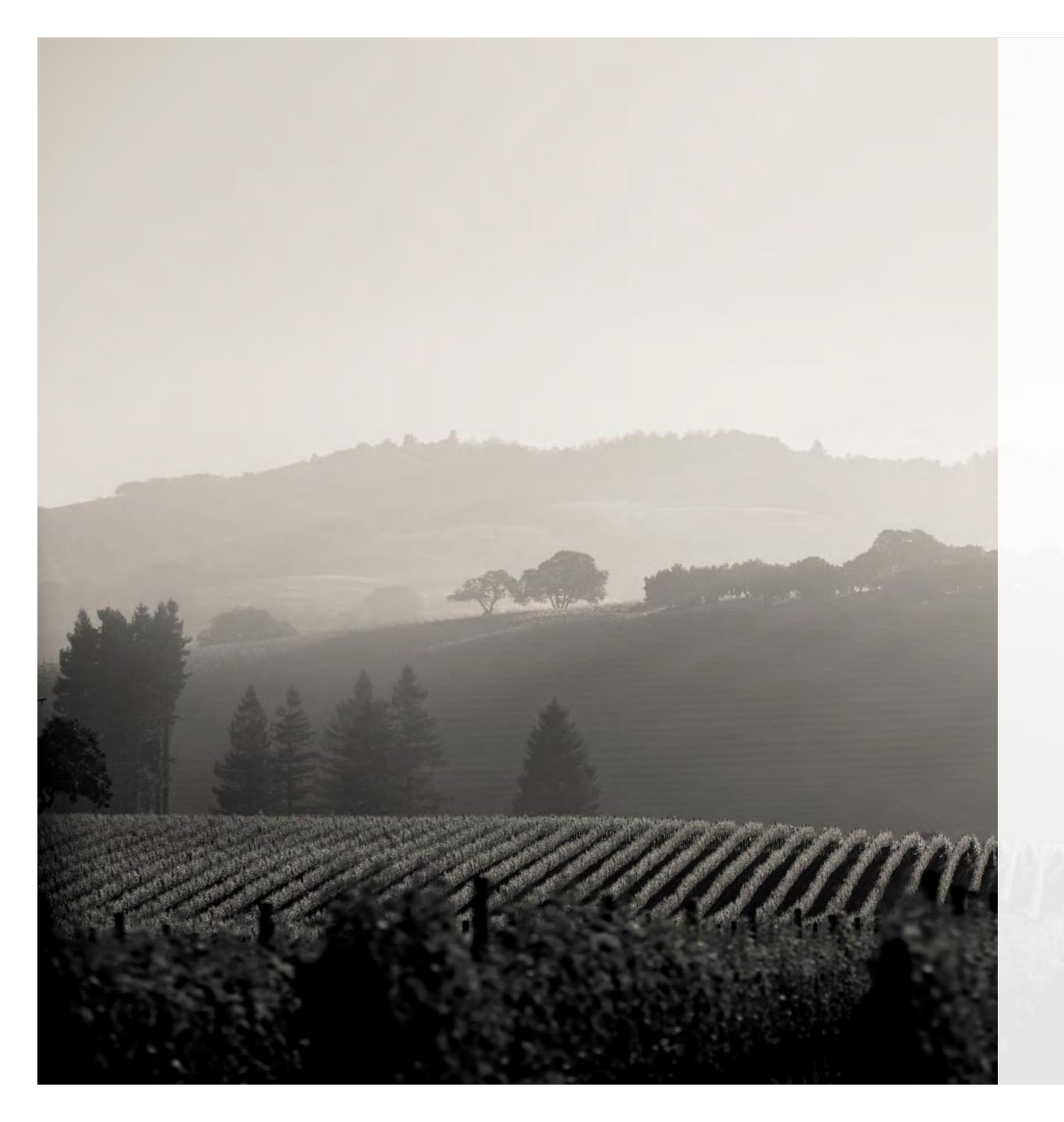




Our wines are whole expressions of timeless varietals, exhibited through the lens of California's oldest terroir, the Sonoma Valley. They are produced with the knowledge gained through mentorship and the osmosis that occurs after years stocking, buying, selling, traveling, tasting and making wine. They are not informed by any movement, trend or formal education.

Gail wines are limited bottlings of varietals we feel best represent the region. The Doris wines are more abundant, an hommage to the classic table wines of Europe. Fermentations are spontaneous. Wines age sur-lie and without movement in a blend of stainless steel, neutral 225L oak barrels and 600L puncheons.

THE WINES 3





The Sonoma Valley American Viticulture Area is located between the Sonoma and AVA was gerrymandered to overlap half of Mayacamas Mountain Ranges on the south the Sonoma Valley. Commercial success of eastern edges of Sonoma County. Within it wines coming from the actual Sonoma Coast exist four distinct sub-appellations: Bennett influenced producers in the Sonoma Valley to Valley, Carneros, the Moon Mountain District label their wines as Sonoma Coast, resulting and Sonoma Mountain. They all sit between in an identity crisis for the Sonoma Valley the city of Sonoma and the unincorporated AVA. Today, thanks to honest producers, we villages of Glen Ellen and Kenwood. can still experience the region's true identity.

In 1987, the surrounding Sonoma Coast

THE AVA

Over the years, we have weaved together a portfolio of wines unique to the Sonoma Valley. The majority of our growers are farming organically. We have been sharing the costs and working with those who have been farming sustainably to transition to fully organic farming practices, which, in turn, helps us to continue to make better wines.

ALICANTE BOUSCHET, SONOMA VALLEY BEDROCK CABERNET SAUVIGNON, MERLOT, ZINFANDEL CAVEDALE CABERNET SAUVIGNON MOON MOUNTAIN DISTRICT SONOMA VALLEY CHUY CHARDONNAY DEERING CABERNET FRANC, MOON MOUNTAIN DISTRICT CABERNET SAUVIGNON SONOMA MOUNTAIN HOLLISTER HILL CABERNET FRANC, MALBEC MOON MOUNTAIN DISTRICT MADHAVAN BARBERA MOON MOUNTAIN DISTRICT SANGIOVESE MONTE ROSSO MORNING SUN RANCH BARBERA, PINOT GRIGIO SONOMA MOUNTAIN CABERNET FRANC MOON MOUNTAIN DISTRICT **NUNS CANYON** SONOMA MOUNTAIN **PICKBERRY** CABERNET FRANC, MERLOT, MALBEC SONOMA VALLEY TWO CREEKS FARM CHENIN BLANC WARM SPRINGS RANCH CABERNET SAUVIGNON SONOMA VALLEY



THE FRUIT 5







CRU

"FINDING HOME IN SONOMA VALLEY WITH DAN O'BRIEN"

FOOD AND WINE

"RITE OF SPRING IN SONOMA"

ROBB REPORT

"WHO'S THE NEXT YOU?"

DAN PETROSKI ON GAIL WINES' DAN O'BRIEN

SAN FRANCISCO CHRONICLE

"GAIL WINES, A THRILLING NEW LABEL, REINTERPRETS SONOMA VALLEY TERROIR"

SONOMA INDEX-TRIBUNE

"THE SPILL: O'BRIEN'S GAIL WINES ARE SONOMA-FOCUSED"

VINOGRAPHY

"FORGING A NEW VIEW OF SONOMA VALLEY: INTRODUCING GAIL WINES"

THE MEDIA



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THE INFO